



Education and Culture

Leonardo da Vinci

Pilot projects

TRAINING METHODS FOR CROSS-CULTURAL BUSINESS VALUES AND STRATEGICAL INDIVIDUAL COMPETENCIES IN EUROPE

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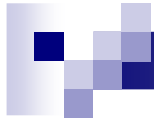


Strategical
Individual
Competencies



I PROJECT

**Leonardo da Vinci pilot project
“The training methodology of
European cross-cultural
business values” (2003-2005)**

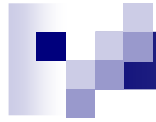


The aim of the project

to form the model of European business cultural values and to prepare the training methodology of business cultural values that are adequate to common European business environment

Diapositive 3

MSOffice4 visur uždėjau apostrofą ant competencies', nes kompetenciju, o tariasi taip pat kaip competencies
; 29/11/2006



Project target groups

- Educational institutions and business consulting organizations
- Business enterprises



Project results

“The Cultural Values of Business in Europe”

Form: Information publication in 6 languages: Lithuanian, English, German, Greek, Spanish, Italian

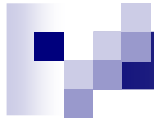
“The Training Methodology of Business Cultural Values”

Form: CD in 6 languages (Lithuanian, English, German, Greek, Spanish, Italian)



II PROJECT

**Leonardo da Vinci pilot project
“The development of strategical
individual competencies in the
context of European integration”
(2006-2008)**



The aim of the project

to prepare the catalogue of strategical individual competencies and the methodology of strategical competencies' development

Diapositive 7

MSOffice2 visur uždėjau apostrofą ant competencies', nes kompetenciju, o tariasi taip pat kaip competencies
; 29/11/2006



Project target groups

- Educational institutions and business consulting organizations
- Business enterprises



Project results (final and main)

- **The catalogue of strategical individual competencies**

Publication in 7 languages (Lithuanian, English, Greek, Portuguese, Spanish, German, Bulgarian)

The publication is available in project [www](#)

- **The complex methodology of strategical individual competencies development**

Form: CD in 7 languages

The methodology will be integrated in project [www](#) too.



Project results (interim)

- **Project Web site:** www.sicdevelopment.org
- **Project blog:** <http://sicblog.machm-it.org/>
- **The methodology of strategical individual competences diagnosis (questionnaires in 7 countries)**
- **Report on the comparison of strategical individual competencies in different European countries.**
- **Software of interactive learning integrated in CD and Web site.**



The content of catalog

1. The Strategical Individual Competencies

- The main Groups of Strategical Individual Competencies
- Description of Strategical Individual Competencies

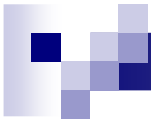
2. Research Results of Strategical Individual Competencies

- Research Outline of Strategical Individual Competencies
- Strategical Individual Competencies Significance and Use in Practise
- Classification of Countries according to the Profiles of Strategical Individual Competencies



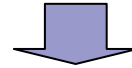
Complex methodology of strategical individual competencies' development

- **Methodology of competencies' assessment**
- **Manager of the methodology usage
(Guideline for assessors)**
- **Test of determination of competencies
for freelances**
- **Methodology for competencies'
development**

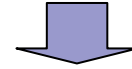


DISSEMI
NATION

I. PROJECT'S INFORMATION DATA BASIS CREATION AND
MAINTENANCE

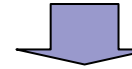


II. PREPARATION OF METHODOLOGY FOR DIAGNOSIS OF
STRATEGICAL INDIVIDUAL COMPETENCIES

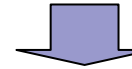


AND

III. PREPARATION FOR RESEARCH

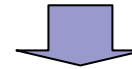


IV. RESEARCH OF STRATEGICAL INDIVIDUAL
COMPETENCIES



VALORI
ZATION

V. PREPARING THE CATALOGUE OF STRATEGICAL
INDIVIDUAL COMPETENCIES



OF

VI. PREPARING THE COMPLEX METHODOLOGY OF
STRATEGICAL INDIVIDUAL COMPETENCIES
DEVELOPMENT



PROJECT
RESULTS

VII. SOFTWARE OF INTERACTIVE LEARNING



Why did we plan SIC project?

- **The continuation of the previous Leonardo da Vinci pilot project “The training methodology of European cross-cultural business values” (2003-2005).**
- **Lack of self evaluation tools in Lithuania and other countries**
- **Possibility to use EU funds**



How did we build the project?

- **Experienced team of project management**
- **Partners from previous and other projects**
- **Financial support from EU Leonardo da Vinci funds**



Positive points

- New tools of self evaluation which we are using in study process especially for continuous studies students (i.e. businessmen)
- Possibility to use the tool (project product) in consulting process
- Acknowledgment with situation of a current field in different countries
- Possibility to increase the experience and skills in current field, also the salary (staff costs from project) of trainers
- Intercultural dialog with partners and other persons during project meetings and generation of ideas for other projects



Difficulties

- **Motivation of partners**
- **Lateness in tasks implementation**
- **Negative point of view from businessmen who don't have time for such self-evaluating tools in their workplace in nowadays**



Project web site:

[http:// www.sicdevelopment.org](http://www.sicdevelopment.org)

**Web site of Kaunas university of
technology:**

<http://www.ktu.lt>